



# GROVES DIFFERENCE









Groves Industrial is a leading industrial distributor of customized solutions and services enabling our customers to achieve greater return on their assets. We are a solution oriented industrial distributor of cutting tools, abrasives, MRO and PPE offering best in class Vendor Managed Inventory, including technical sales support and E commerce Solutions.

### MANUFACTURERS TURN TO GROVES WHEN LOOKING TO ...



Meet delivery times due to unscheduled downtime because of lack of supply



Reduce total cost of acquisition



Improve cycle time and throughput



Implement technology to better understand and reduce transactional cost



Find a customized solution to address their specific areas of improvement

Discover the Difference with the Groves **Automated Procurement Solutions** Program!





## KEY DRIVERS FOR LOWERING COST



#### **Item Consumption Reduction**

Groves Ind has seen as much as 20%

Increased Accountability and ability to take back control



#### **Purchasing Cost Reduction**

Automate the process, Reduce the amount of PO's, Reduce or eliminate Non valued activities & Refocus Personnel



#### Gains from Improved Inventory Management

Reduce obsolescence, Reduce total inventory, Reduce stock outs and Manage Durable Tools



#### **Increased Machine Uptime & Throughput**

Reduce Crib Trip Time, Turn Data into information, Attack the bottleneck and Provide Training & Testing

## SERVICES TO HELP LOWER COST

